

**International Business Opportunities Seminar**  
**with the**  
**Asian Development Bank**  
**The Lalit**  
**New Delhi**

<b>Wednesday, 16 November 2016</b>	
9:30 to 10:00 am	<b>Registration of Participants</b>
10:00 to 10:20 am	<p><b>Welcome Remarks</b></p> <ul style="list-style-type: none"> <li>Mr. L B Sondjaja, Deputy Country Director, India Resident Mission, Asian Development Bank (ADB)</li> </ul> <p><b>Opening Remarks</b></p> <ul style="list-style-type: none"> <li>Mr. Yaduvendra Mathur, Chairman &amp; Managing Director, Export-Import Bank of India (EXIM Bank)</li> </ul>
10:20 to 10:40 am	<p><b>Introduction of Partnering Organizations</b></p> <ul style="list-style-type: none"> <li>Mr. Subhash Goyal, Managing Committee member &amp; Chairman (services sector), Federation of Indian Export Organisation (FIEO)</li> <li>Mr. Parvesh Minocha, Group Managing Director, Feedback Infra Private Ltd. and Member, Confederation of Indian Industry (CII)</li> <li>Mr. Pawan Maini, Managing Director, Ramboll India &amp; Ramboll Engineering Centre and Member, Federation of Indian Chambers of Commerce and Industry (FICCI)</li> </ul>
10:40 to 11:10 am	<p>Access to ADB Business Opportunities through an On-line Demo of the ADB web-site - How to access Country Operations Business Plan (COBP), Procurement Plans, Consultant Services Recruitment Notices</p> <ul style="list-style-type: none"> <li>Mr. Chandra Arora, Senior Procurement Officer, ADB</li> </ul>
11:10 to 11:30 am	<b>Tea Break</b>
11:30 am to 12:40 pm	<p><b>Presentation of project specific opportunities by Executing Agencies</b></p> <ul style="list-style-type: none"> <li>Mr. Suresh Chand Gupta, Local Self Government Department (LSGD), Government of Rajasthan</li> <li>Mr. Manoj Gupta, UP Public Works Department, Government of Uttar Pradesh</li> <li>Mr. M L Chauhan, Himachal Pradesh Kaushal Vikas Nigam, Government of Himachal Pradesh (Pipeline Project)</li> <li>Mr. Shailendra Gupta, Urban Development and Environment Department, Government of Madhya Pradesh (Pipeline Project)</li> <li>Mr. Niranjana Choudhary, Public Works Department, Government of Rajasthan (Pipeline Project)</li> <li>Mr. Anil Singh, Madhya Pradesh Water Resources Department (Pipeline Project)</li> <li>Mr. Sanjay Yadav, Jaipur Metro Rail Corporation Limited</li> <li>Mr. Naren Konwar, Guwahati Development Department, Government of Assam</li> <li>Mr. Prem Chand, Department of Tourism, Government of Punjab</li> </ul>
12:40 to 12:50 pm	Presentation by ADB's Private Sector Operations Department (PSOD)
12:50 to 1:00 pm	Q&A with PSOD
1:00 to 2:00 pm	<b>Lunch Break</b>

2:00 to 2:30 pm	Presentation on submitting responsive bids for procurement of works <ul style="list-style-type: none"><li>• Mr. Chandra Arora, Senior Procurement Officer, ADB</li></ul>
2:30 to 3:00 pm	Presentation on submitting responsive proposals for consulting services <ul style="list-style-type: none"><li>• Mr. Hiroyuki Maruyama, Principal Procurement Specialist, ADB</li></ul>
3:00 to 3:15 pm	Q&A Session
<b>3:15 to 3:30 pm</b>	<b>Tea Break</b>
3:30 to 4:00 pm	<b>Case Study and Knowledge Sharing Presentation by Contractors on Procurement of Contracts</b> <ul style="list-style-type: none"><li>• Mr. Partha Pratim Saha, Director of Projects, Andritz Hydro</li><li>• Mr. P. Nainamalai, Cluster Head , Larsen &amp; Toubro Limited</li></ul>
4:00 to 4:15 pm	<b>Case Study and Knowledge Sharing Presentation by Consulting Firms on Consulting Contracts</b> <ul style="list-style-type: none"><li>• Mr. Tushar Madan, IPE Global Limited</li></ul>
4:15 to 4:30 pm	Q&A Session